

Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00727 211342Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
-----026901 211405Z /44

R 211225Z JUN 77
FM AMCONSUL DHAHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 5511
AMEMBASSY ATHENS
AMEMBASSY JIDDA

UNCLAS DHAHRAN 0727

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BTIO, BENC, SA
SUBJECT: INVESTMENT OPPORTUNITY: AERIAL SURVEY JOINT VENTURE

1. LOCAL COMPANY, WITH AMERICAN AS PARTNER, SEEKS AMERICAN COMPANY TO ESTABLISH JOINT VENTURE TO DO AERIAL SURVEYS. COMPANY PROPOSING JOINT VENTURE IS ALREADY WELL ESTABLISHED AS LAND SURVEYOR -- OPERATING 25 CREWS (EMPLOYING ONE HUNDRED MEN -- MOSTLY BRITISH) IN SAUDI ARABIA'S EASTERN PROVINCE. LOCAL COMPANY, FAHD BIN MUQRIN BIN ABDULAZIZ ALSAoud COMPANY (FAMCO), WISHES TO ESTABLISH AERIAL SURVEY COMPANY IN PARTNER SHIP WITH FOREIGN PARTNER CAPABLE OF UNDERTAKING GEODESICAN AERIAL SURVEYS. FAMCO FORESEES A NUMBER OF LUCRATIVE GOVERNMENT CONTRACTS IN OFFING AND FEELS ITSELF WELL-POSTIONED TO BE SUCCESSFUL BIDDER ON THOSE CONTRACTS IF IT HAD CAPACITY TO CARRY OUT AERIAL MAPPING WORK.

2. COMPANIES INTERESTED IO SHOULD RESPOND BY ERITING FAMCO'S NON-DECRETIONARY AGENT IN US, JACK BAKER, CONSULTANT, PRESTIGE INT'L, 30015 24TH STREET, SACRAMENTO, CALIFORNIA, 95818, ADVISING HIM OF THEIR INTEREST IN FAMCO'S JOINT VENTURE PROPOSAL. COPIES OF LETTERS SHOULD ALSO BE SENT TMPWARKETING ADVISOR, AMERICAN CONSULATE GENERAL, APO NEW YORK, 09616, AND UNCLASSIFIED

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MARKED FOR ATTENTION OF FAMCO MANAGING DIRECTOR S.K. SOGHKIAN.

3. WHEN PROVIDING THIS IO, SOGHKIAN EXPLAINED THAT HE IS WRITING TO BAKER TO ADVISE HIM THAT POST IS SUBMITTING FAMCO IO TO USDOC. AS INTERNATIONAL MAILS BETWEEN SAUDI ARABIA AND US ARE SOMETIMES SLOW, SUGGEST THAT USDOC TELEPHONE BAKER AND INFORM HIM ORALLY THAT HE MAY RECEIVE INQUIRIES REGARDING THIS IO.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977DHAHRA00727
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770221-0296
Format: TEL
From: DHAHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770637/aaaabfst.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION NEA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Review Date: 20-Oct-2004 12:00:00 am
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Review Release Date: n/a
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SAS ID: 2086367
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Status: NATIVE
Subject: INVESTMENT OPPORTUNITY: AERIAL SURVEY JOINT VENTURE
TAGS: BTIO, BENC, SA
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Review Markings:
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